



**Agile Alliance**  
**Financial Statements**  
**For the Period Ending June 30<sup>th</sup>, 2024.**

**\*\*Unaudited – For Management Use Only\*\***

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**AGILE ALLIANCE**  
Summary of Financial Information  
June 30<sup>th</sup>, 2024

Below is a summary of our current financial reports. The detailed financials are attached for your review.

**Balance Sheet**

**Assets** – The total Cash balance as of June 30, 2024, was \$2,508,613. This is a \$1,356,554 decrease from the same time last year.

The Accounts Receivable balance at the end of June was \$200,722. This is a \$112,697 decrease from the same time last year.

The Prepaid Expenses balance as of June 2024, was \$307,292. Compared to last year, there is a decrease of \$912,766. This includes payments for: Insurance; Conference; Travel; Software; Sponsorship and Health Insurance.

**Liabilities** – The total Liabilities as of June 30, 2024, were \$1,670,365. This is a \$1,466,822 decrease from the same time last year.

**Net Assets** – The current year Change in Net Assets is a loss of \$373,060. This is a difference of \$69,401 when compared to last year's loss of \$303,659. Total Net Assets through June 30, 2024, are \$1,353,278 which is a decrease of \$915,196 compared to the same period last year.

**Year to Date Statement of Activities**

**Revenue** – Total Revenue is \$462,449 through June 30, 2024. This is \$30,065 more than budget and \$62,284 more than last year. Total Conference Revenue is \$18,564 higher than budget, and Membership Revenue is higher than budget by \$2,931 YTD. Compared to the same time last year, Conference revenue is \$37,972 higher and Membership revenue is \$22,895 lower.

**Expenses** – Total expenses are \$872,889 through June 30, 2024, which is above budget by \$29,435. The main variances compared to budget are noted below:

- Operational Expenses are \$24,747 higher
- Board Expenses are \$19,120 higher
- Software Expenses are \$18,097 higher
- Initiatives is \$8,930 lower
- Contract Labor are \$40,750 lower

In comparison to 2023 expenses, there is a \$170,285 increase. Significant variances from last year are as follows:

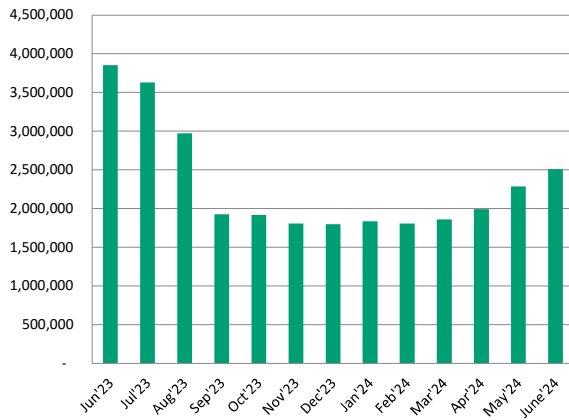
- Conference expenses are \$96,665 higher
- Personnel expenses are \$36,606 higher
- Operational Expenses are \$24,747 higher
- Board Expenses are \$21,503 lower
- Initiatives are \$5,998 lower

**Net Income/ (Loss)** – The current year Net loss is \$373,060. This is a decreased loss by \$50,508 compared to budget and an increased loss of \$69,401 compared to the Net loss of \$303,659 in 2023.

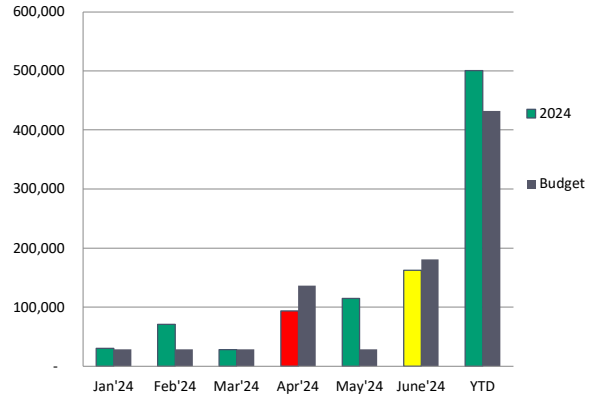
Agile Alliance  
Financial Dashboard  
For the period ending June 30th, 2024

Color Code	
	Significant Underperformance
	Slight Underperformance
	Good Performance

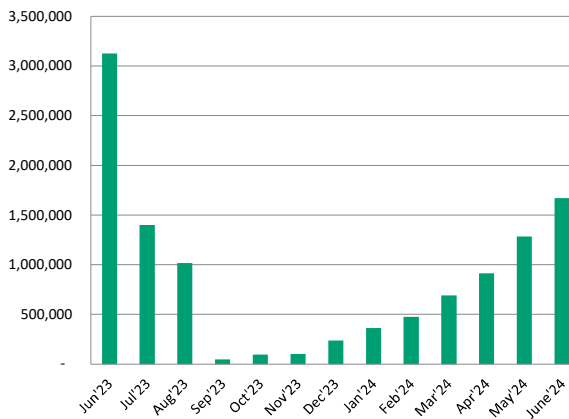
**2023/2024 Cash**



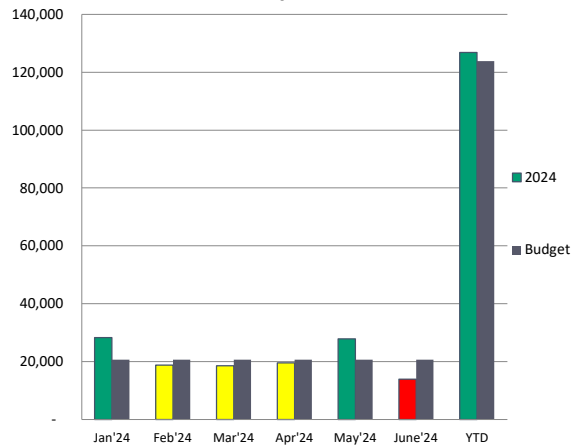
**Total Revenue YTD**



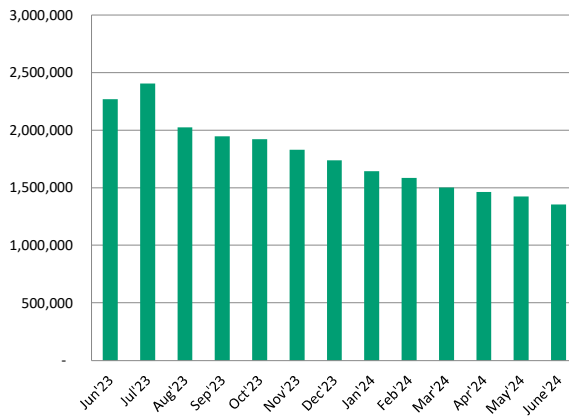
**2023/2024 Current Liabilities**



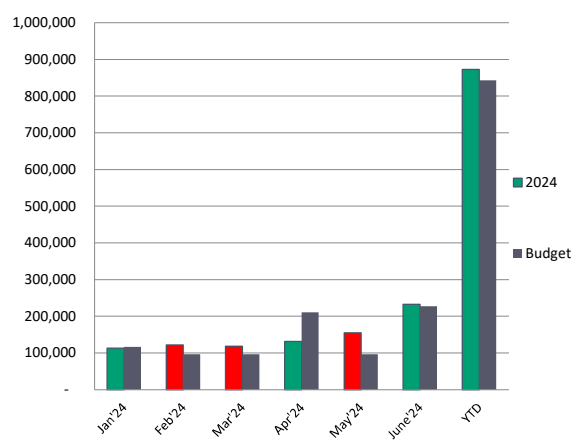
**Membership Revenue YTD**



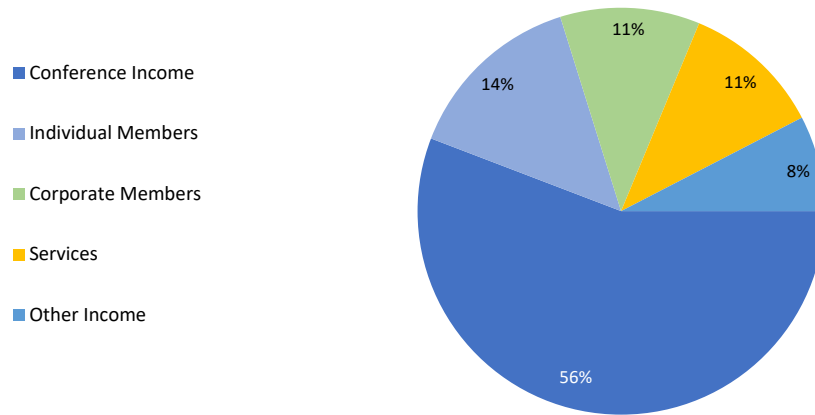
**2023/2024 Net Assets**



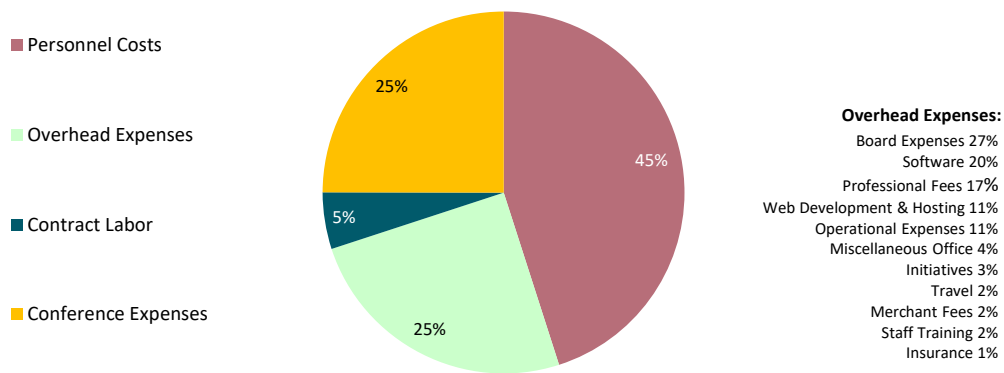
**Total Expenses YTD**



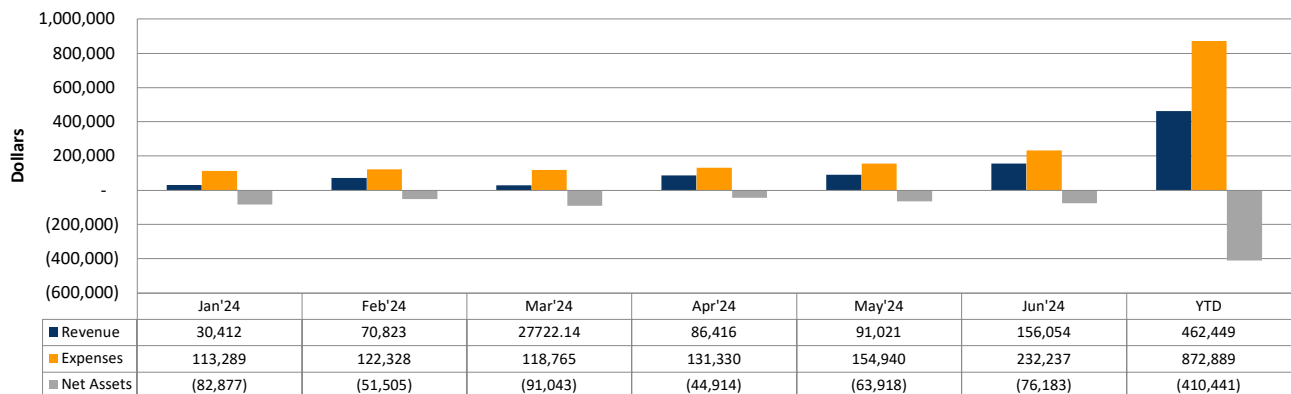
### Summary of Revenues



### Summary of Expenses



### YTD Operating Performance



**Agile Alliance**  
**Comparative Balance Sheet**  
For the periods ending June 30th, 2024 and June 30th, 2023

	June 2024 \$	June 2023 \$	Variance Inc/(Dec) \$	Variance Inc/(Dec) %
<b>ASSETS</b>				
<b>CURRENT ASSETS</b>				
Cash				
Everbank CD	-	535,276	(535,276)	(100.0%)
Money Market	561,168	1,200,395	(639,227)	(53.3%)
Truist Checking	335,717	2,116,996	(1,781,279)	(84.1%)
Brokerage	1,611,728	-	1,611,728	100.0%
Bill.com	-	12,500	(12,500)	(100.0%)
<b>Total Cash</b>	<b>2,508,613</b>	<b>3,865,167</b>	<b>(1,356,554)</b>	<b>(35.1%)</b>
Accounts Receivable	200,722	313,419	(112,697)	(36.0%)
<b>OTHER ASSETS</b>				
Inventory	7,017	7,017	-	-
Prepaid Expenses	307,292	1,220,058	(912,766)	(74.8%)
<b>TOTAL OTHER ASSETS</b>	<b>314,309</b>	<b>1,227,075</b>	<b>(912,766)</b>	<b>(74.4%)</b>
<b>TOTAL ASSETS</b>	<b>\$ 3,023,644</b>	<b>\$ 5,405,661</b>	<b>\$ (2,382,018)</b>	<b>(44.1%)</b>
<b>LIABILITIES</b>				
<b>CURRENT LIABILITIES</b>				
Accounts Payable	92,515	571,714	(479,200)	(83.8%)
Business Visa				
Company Card	7,622	7,858	(237)	(3.0%)
Teresa Foster	3,827	7,716	(3,889)	(50.4%)
<b>Total Business Visa</b>	<b>11,448</b>	<b>15,574</b>	<b>(4,126)</b>	<b>(26.5%)</b>
<b>Other Current Liabilities</b>				
Conference Rollovers	-	20,490	(20,490)	(100.0%)
Deferred Revenue	1,566,402	2,529,409	(963,007)	(38.1%)
<b>Total Other Liabilities</b>	<b>1,566,402</b>	<b>2,549,899</b>	<b>(983,497)</b>	<b>(38.6%)</b>
<b>TOTAL LIABILITIES</b>	<b>1,670,365</b>	<b>3,137,188</b>	<b>(1,466,822)</b>	<b>(46.8%)</b>
<b>NET ASSETS</b>				
Retained Earnings	1,726,338	2,572,132	(845,794)	(32.9%)
Current Year Net Assets	(373,060)	(303,659)	(69,401)	(22.9%)
<b>TOTAL NET ASSETS</b>	<b>1,353,278</b>	<b>2,268,474</b>	<b>(915,196)</b>	<b>(40.3%)</b>
<b>TOTAL LIABILITIES &amp; STOCKHOLDERS' EQUITY</b>	<b>\$ 3,023,644</b>	<b>\$ 5,405,661</b>	<b>\$ (2,382,018)</b>	<b>(44.1%)</b>

**Agile Alliance**  
Comparative Income Statement  
For the periods ending June 30th, 2024 and June 30th, 2023

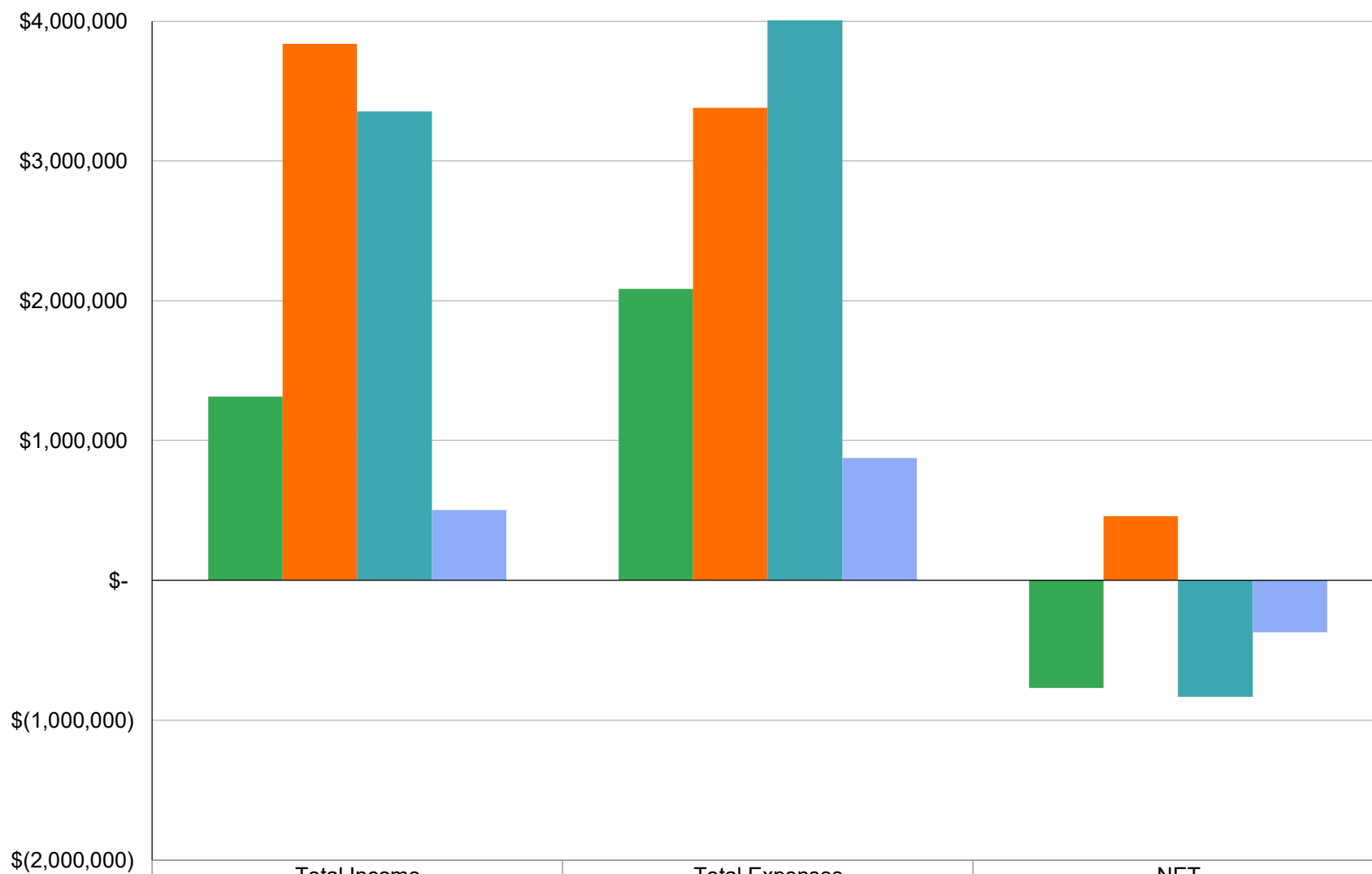
	June 2024 YTD - ACTUALS		June 2024 YTD - BUDGET		VARIANCE TO BUDGET		June 2023 YTD - ACTUALS		Jun '24 To Jun '23 ACTUALS VARIANCE	
	\$	%	\$	%	\$	%	\$	%	\$	%
<b>REVENUES &amp; OTHER SUPPORT:</b>										
Conference Income										
Attendees	-	-	204,500	47.3%	(204,500)	(100.0%)	115,167	28.8%	(115,167)	(100.0%)
Registrations	237,750	51.4%	4,000	0.9%	233,750	5,843.7%	124,925	31.2%	112,825	90.3%
Sponsorships	40,314	8.7%	51,000	11.8%	(10,686)	(21.0%)	-	-	40,314	100.0%
Total Conference Income	278,064	60.1%	259,500	60.0%	18,564	7.2%	240,092	60.0%	37,972	15.8%
Program Income										
Agile virtual Events										
Registrations	-	-	2,502	0.6%	(2,502)	(100.0%)	-	-	-	-
Sponsorships	-	-	2,502	0.6%	(2,502)	(100.0%)	-	-	-	-
Total Program Income	-	-	5,004	1.2%	(5,004)	(100.0%)	-	-	-	-
Memberships										
Corporate	55,338	12.0%	58,722	13.6%	(3,384)	(5.8%)	69,470	17.4%	(14,132)	(20.3%)
Individual	71,476	15.5%	65,160	15.1%	6,316	9.7%	80,238	20.1%	(8,762)	(10.9%)
Total Memberships	126,813	27.4%	123,882	28.7%	2,931	2.4%	149,708	37.4%	(22,895)	(15.3%)
Services	55,393	12.0%	-	-	55,393	100.0%	-	-	55,393	100.0%
Charitable Donations	1,187	0.3%	-	-	1,187	100.0%	-	-	1,187	100.0%
Miscellaneous Income	991	0.2%	43,998	10.2%	(43,007)	(97.7%)	10,365	2.6%	(9,374)	(90.4%)
<b>TOTAL REVENUE</b>	<b>462,449</b>	<b>100.0%</b>	<b>432,384</b>	<b>100.0%</b>	<b>30,065</b>	<b>7.0%</b>	<b>400,165</b>	<b>100.0%</b>	<b>62,284</b>	<b>15.6%</b>
<b>PROGRAM EXPENSES:</b>										
Personnel Expenses										
Salaries/Bonuses	305,147	66.0%	310,002	71.7%	(4,855)	(1.6%)	286,262	71.5%	18,885	6.6%
Health Insurance	45,248	9.8%	42,498	9.8%	2,750	6.5%	41,388	10.3%	3,860	9.3%
Processing Charges	2,689	0.6%	4,998	1.2%	(2,309)	(46.2%)	2,826	0.7%	(137)	(4.8%)
Payroll Taxes	38,111	8.2%	24,498	5.7%	13,613	55.6%	23,137	5.8%	14,974	64.7%
Worker's Compensation	2,187	0.5%	1,002	0.2%	1,185	118.2%	3,162	0.8%	(976)	(30.9%)
Sub-total Personnel Expenses	393,381	85.1%	382,998	88.6%	10,383	2.7%	356,775	89.2%	36,606	10.3%
Conference Expenses										
Conference	63,887	13.8%	-	-	63,887	100.0%	-	-	63,887	100.0%
Agile Alliance Management	2,620	0.6%	-	-	2,620	100.0%	-	-	2,620	100.0%
Art/Design	1,935	0.4%	1,380	0.3%	555	40.2%	476	0.1%	1,459	306.2%
Committee Expenses	5,637	1.2%	1,750	0.4%	3,887	222.1%	1,309	0.3%	4,328	330.6%
Conference Planner	3,648	0.8%	-	-	3,648	100.0%	-	-	3,648	100.0%
Decorating	-	-	-	-	-	-	10,090	2.5%	(10,090)	(100.0%)
Entertainment	4,371	0.9%	-	-	4,371	100.0%	-	-	4,371	100.0%
Facility & Equipment	13,935	3.0%	32,382	7.5%	(18,447)	(57.0%)	-	-	13,935	100.0%
Facility & Equipment/Internet	-	-	-	-	-	-	-	-	-	-
Food & Beverage	56,220	12.2%	138,251	32.0%	(82,031)	(59.3%)	-	-	56,220	100.0%
Honoraria	10,000	2.2%	4,000	0.9%	6,000	150.0%	-	-	10,000	100.0%
Marketing/Promotion	4,993	1.1%	-	-	4,993	100.0%	2,382	0.6%	2,612	109.7%
Conference Travel	21,222	4.6%	-	-	21,222	100.0%	3,095	0.8%	18,127	585.7%
Total Conference Merchant Fees	9,370	2.0%	4,000	0.9%	5,370	134.3%	-	-	9,370	100.0%
Platform Software	6,646	1.4%	-	-	6,646	100.0%	228	0.1%	6,418	2,814.9%
Miscellaneous	-	-	-	-	-	-	85,397	21.3%	(85,397)	(100.0%)
Printing/Reproduction	-	-	2,500	0.6%	(2,500)	(100.0%)	-	-	-	-
Onsite Labor	-	-	-	-	-	-	-	-	-	-
Publishing	7,436	1.6%	14,023	3.2%	(6,587)	(47.0%)	5,965	1.5%	1,471	24.7%
Registration	527	0.1%	-	-	527	100.0%	-	-	527	100.0%
Conference Social Media	-	-	-	-	-	-	-	-	-	-
Sponsor Expense	-	-	-	-	-	-	-	-	-	-
Scotland Hub	-	-	-	-	-	-	-	-	-	-
Submission System	-	-	-	-	-	-	-	-	-	-
Supplies	-	-	-	-	-	-	-	-	-	-
Speaker Expenses	1,003	0.2%	24,800	5.7%	(23,797)	(96.0%)	2,815	0.7%	(1,812)	(64.4%)
Keynote Speaker Expenses	4,680	1.0%	-	-	4,680	100.0%	-	-	4,680	100.0%
Video	-	-	-	-	-	-	9,708	2.4%	(9,708)	(100.0%)
SWAG	-	-	1,000	0.2%	(1,000)	(100.0%)	-	-	-	-
Total Conference Expenses	218,131	47.2%	224,086	51.8%	(5,955)	(2.7%)	121,466	30.4%	96,665	79.6%
Bank Service Charges	1,073	0.2%	750	0.2%	323	43.0%	1,106	0.3%	(34)	(3.0%)
Business Development	-	-	-	-	-	-	(4,588)	(1.1%)	4,588	100.0%
Operational Expenses	24,747	5.4%	-	-	24,747	100.0%	-	-	24,747	100.0%
Merchant Fees	3,886	0.8%	3,876	0.9%	10	0.3%	3,615	0.9%	271	7.5%
Depreciation	-	-	-	-	-	-	-	-	-	-
Equipment and Repair	-	-	750	0.2%	(750)	(100.0%)	1,803	0.5%	(1,803)	(100.0%)
Insurance	2,069	0.4%	1,998	0.5%	71	3.6%	1,942	0.5%	127	6.6%
Initiatives	6,070	1.3%	15,000	3.5%	(8,930)	(59.5%)	12,068	3.0%	(5,998)	(49.7%)
Meals & Entertainment	200	0.0%	-	-	200	100.0%	93	0.0%	107	114.8%
Programs Expenses	-	-	-	-	-	-	4,600	1.1%	(4,600)	(100.0%)
Miscellaneous Office	7,998	1.7%	2,503	0.6%	5,495	219.5%	2,715	0.7%	5,283	194.6%
Postage and Delivery	401	0.1%	498	0.1%	(97)	(19.4%)	501	0.1%	(100)	(19.9%)
Professional Fees	37,982	8.2%	28,248	6.5%	9,734	34.5%	33,998	8.5%	3,985	11.7%
Board Expenses	56,870	12.3%	37,750	8.7%	19,120	50.6%	78,372	19.6%	(21,503)	(27.4%)
Software	43,099	9.3%	25,002	5.8%	18,097	72.4%	25,099	6.3%	18,000	71.7%
Staff Training	4,213	0.9%	3,498	0.8%	715	20.4%	1,998	0.5%	2,215	110.8%
Travel Expense	4,734	1.0%	1,998	0.5%	2,736	136.9%	-	-	4,734	100.0%
Web development & Hosting	23,784	5.1%	29,498	6.8%	(5,714)	(19.4%)	13,375	3.3%	10,410	77.8%
Contract Labor										
Administrative Support	12,950	2.8%	10,000	2.3%	2,950	29.5%	-	-	12,950	100.0%
Initiative Support	401	0.1%	6,000	1.4%	(6,000)	(100.0%)	4,000	1.0%	(4,000)	(100.0%)
Management Services	26,000	5.6%	36,000	8.3%	(10,000)	(27.8%)	36,000	9.0%	(10,000)	(27.8%)
Miscellaneous General	5,300	1.1%	-	-	5,300	100.0%	185	0.0%	5,115	2,765.0%
Membership Engagement	-	-	18,000	4.2%	(18,000)	(100.0%)	-	-	-	-
Website	-	-	15,000	3.5%	(15,000)	(100.0%)	7,482	1.9%	(7,482)	(100.0%)
Total Contract Labor	44,250	9.6%	85,000	19.7%	(40,750)	(47.9%)	47,667	11.9%	(3,417)	(7.2%)
<b>TOTAL PROGRAM EXPENSES</b>	<b>872,889</b>	<b>188.8%</b>	<b>843,453</b>	<b>195.1%</b>	<b>29,435</b>	<b>3.5%</b>	<b>702,604</b>	<b>175.6%</b>	<b>170,285</b>	<b>24.2%</b>
<b>NET OPERATING INCOME/(LOSS)</b>	<b>(410,440)</b>	<b>(88.8%)</b>	<b>(411,069)</b>	<b>(95.1%)</b>	<b>630</b>	<b>0.2%</b>	<b>(302,439)</b>	<b>(75.6%)</b>	<b>(108,001)</b>	<b>(35.7%)</b>
Other Income	37,915	8.2%	-	-	37,915	100.0%	100	0.0%	37,816	37,941.0%
Other Expenses	535	0.1%	12,498	2.9%	(11,963)	(95.7%)	1,320	0.3%	(784)	(59.4%)
<b>NET INCOME/(LOSS)</b>	<b>\$ (373,060)</b>	<b>(80.7%)</b>	<b>\$ (423,567)</b>	<b>(98.0%)</b>	<b>\$ 50,508</b>	<b>11.9%</b>	<b>\$ (303,659)</b>	<b>(75.9%)</b>	<b>\$ (69,401)</b>	<b>(22.9%)</b>

**Agile Alliance**  
Monthly Comparative Income Statement  
For the months ending June 30th,2024 and June 30th,2023

	June 2024 MONTH ONLY-ACTUALS		June 2024 MONTH ONLY - BUDGET		VARIANCE TO BUDGET		June 2023 MONTH ONLY-ACTUALS		Jun '24 TO Jun '23 ACTUALS VARIANCE	
	\$	%	\$	%	\$	%	\$	%	\$	%
<b>REVENUES &amp; OTHER SUPPORT:</b>										
Conference Income										
Attendees	-	-	132,000	73.0%	(132,000)	(100.0%)	32,299	18.9%	(32,299)	(100.0%)
Registrations	130,164	83.4%	-	-	130,164	100.0%	124,925	73.0%	5,239	4.2%
Sponsorships	10,814	6.9%	20,000	11.1%	(9,186)	(45.9%)	-	-	10,814	100.0%
Total Conference Income	140,978	90.3%	152,000	84.1%	(11,022)	(7.3%)	157,223	91.9%	(16,245)	(10.3%)
Program Income	-	-								
Agile virtual Events										
Registrations	-	-	417	0.2%	(417)	(100.0%)	-	-	-	-
Sponsorships	-	-	417	0.2%	(417)	(100.0%)	-	-	-	-
Total Program Income	-	-	834	0.5%	(834)	(100.0%)	-	-	-	-
Memberships										
Corporate	2,498	1.6%	9,787	5.4%	(7,289)	(74.5%)	6,192	3.6%	(3,694)	(59.7%)
Individual	11,391	7.3%	10,860	6.0%	531	4.9%	10,339	6.0%	1,052	10.2%
Total Memberships	13,889	8.9%	20,647	11.4%	(6,758)	(32.7%)	16,531	9.7%	(2,642)	(16.0%)
Charitable Donations	1,187	0.8%	-	-	1,187	100.0%	-	-	1,187	100.0%
Miscellaneous Income	-	-	7,333	4.1%	(7,333)	(100.0%)	(2,678)	(1.6%)	2,678	100.0%
<b>TOTAL REVENUE</b>	<b>156,054</b>	<b>100.0%</b>	<b>180,814</b>	<b>100.0%</b>	<b>(24,760)</b>	<b>(13.7%)</b>	<b>171,076</b>	<b>100.0%</b>	<b>(15,022)</b>	<b>(8.8%)</b>
<b>PROGRAM EXPENSES:</b>										
Personnel Expenses										
Salaries/Bonuses	50,730	32.5%	51,667	28.6%	(937)	(1.8%)	50,883	29.7%	(153)	(0.3%)
Health Insurance	7,541	4.8%	7,083	3.9%	458	6.5%	7,491	4.4%	51	0.7%
Processing Charges	-	-	833	0.5%	(833)	(100.0%)	292	0.2%	(292)	(100.0%)
Payroll Taxes	15,384	9.9%	4,083	2.3%	11,301	276.8%	3,960	2.3%	11,423	288.4%
Worker's Compensation	102	0.1%	167	0.1%	(65)	(38.9%)	101	0.1%	2	1.6%
Sub-total Personnel Expenses	73,757	47.3%	63,833	35.3%	9,924	15.5%	62,727	36.7%	11,031	17.6%
Conference Expenses										
Art/Design	293	0.2%	-	-	293	100.0%	-	-	293	100.0%
Committee Expenses	1,609	1.0%	-	-	1,609	100.0%	-	-	1,609	100.0%
Conference Travel	12,942	8.3%	-	-	12,942	100.0%	665	0.4%	12,277	1,845.2%
Decorating	-	-	-	-	-	-	10,090	5.9%	(10,090)	(100.0%)
Entertainment	4,371	2.8%	-	-	4,371	100.0%	-	-	4,371	100.0%
Facility & Equipment	13,935	8.9%	32,382	17.9%	(18,447)	(57.0%)	-	-	13,935	100.0%
Food & Beverage	56,220	36.0%	59,367	32.8%	(3,147)	(5.3%)	-	-	56,220	100.0%
Honoraria	10,000	6.4%	-	-	10,000	100.0%	-	-	10,000	100.0%
Platform Software	1,108	0.7%	-	-	1,108	100.0%	-	-	1,108	100.0%
Publishing	7,436	4.8%	14,023	7.8%	(6,587)	(47.0%)	5,965	3.5%	1,471	24.7%
Marketing/Promotion	2,955	1.9%	-	-	2,955	100.0%	-	-	2,955	100.0%
Total Conference Merchant Fees	2,715	1.7%	-	-	2,715	100.0%	-	-	2,715	100.0%
Miscellaneous	-	-	-	-	-	-	1,537	0.9%	(1,537)	(100.0%)
Registration	527	0.3%	-	-	527	100.0%	-	-	527	100.0%
Keynote Speaker Expenses	4,680	3.0%	-	-	4,680	100.0%	-	-	4,680	100.0%
Video	-	-	-	-	-	-	2,880	1.7%	(2,880)	(100.0%)
SWAG	-	-	1,000	0.6%	(1,000)	(100.0%)	-	-	-	-
Printing/Reproduction	-	-	2,500	1.4%	(2,500)	(100.0%)	-	-	-	-
Speaker Expenses	-	-	18,800	10.4%	(18,800)	(100.0%)	2,815	1.6%	(2,815)	(100.0%)
Total Conference Expenses	118,790	76.1%	128,072	70.8%	(9,282)	(7.2%)	23,953	14.0%	94,837	395.9%
Bank Service Charges	401	0.3%	125	0.1%	276	220.7%	391	0.2%	10	2.4%
Operational Expenses	9,550	6.1%	-	-	9,550	100.0%	-	-	9,550	100.0%
Merchant Fees	661	0.4%	646	0.4%	15	2.3%	503	0.3%	159	31.5%
Equipment and Repair	-	-	125	0.1%	(125)	(100.0%)	-	-	-	-
Insurance	420	0.3%	333	0.2%	87	26.2%	388	0.2%	32	8.2%
Initiatives	1,250	0.8%	2,500	1.4%	(1,250)	(50.0%)	-	-	1,250	100.0%
Meals & Entertainment	-	-	-	-	-	-	42	0.0%	(42)	(100.0%)
Programs Expenses	-	-	-	-	-	-	4,600	2.7%	(4,600)	(100.0%)
Miscellaneous Office	189	0.1%	417	0.2%	(228)	(54.7%)	402	0.2%	(213)	(53.0%)
Postage and Delivery	-	-	83	0.0%	(83)	(100.0%)	-	-	-	-
Professional Fees	11,065	7.1%	4,708	2.6%	6,357	135.0%	5,761	3.4%	5,304	92.1%
Board Expenses	(1,223)	(0.8%)	-	-	(1,223)	(100.0%)	(40)	(0.0%)	(1,183)	(2,958.4%)
Software	9,059	5.8%	4,167	2.3%	4,892	117.4%	4,449	2.6%	4,611	103.6%
Staff Training	275	0.2%	583	0.3%	(308)	(52.8%)	1,998	1.2%	(1,723)	(86.2%)
Travel Expense	-	-	333	0.2%	(333)	(100.0%)	-	-	-	-
Web development & Hosting	2,743	1.8%	4,917	2.7%	(2,174)	(44.2%)	1,093	0.6%	1,650	151.0%
Contract Labor										
Administrative Support	-	-	3,750	2.1%	(3,750)	(100.0%)	-	-	-	-
Initiative Support	-	-	1,000	0.6%	(1,000)	(100.0%)	-	-	-	-
Management Services	-	-	6,000	3.3%	(6,000)	(100.0%)	6,000	3.5%	(6,000)	(100.0%)
Miscellaneous General	5,300	3.4%	-	-	5,300	100.0%	-	-	5,300	100.0%
Membership Engagement	-	-	3,000	1.7%	(3,000)	(100.0%)	-	-	-	-
Website	-	-	2,500	1.4%	(2,500)	(100.0%)	-	-	-	-
Total Contract Labor	5,300	3.4%	16,250	9.0%	(10,950)	(67.4%)	6,000	3.5%	(700)	(11.7%)
<b>TOTAL PROGRAM EXPENSES</b>	<b>232,237</b>	<b>148.8%</b>	<b>227,092</b>	<b>125.6%</b>	<b>5,145</b>	<b>2.3%</b>	<b>112,266</b>	<b>65.6%</b>	<b>119,972</b>	<b>106.9%</b>
<b>NET OPERATING INCOME/(LOSS)</b>	<b>(76,183)</b>	<b>(48.8%)</b>	<b>(46,278)</b>	<b>(25.6%)</b>	<b>(29,905)</b>	<b>(64.6%)</b>	<b>58,810</b>	<b>34.4%</b>	<b>(134,994)</b>	<b>(229.5%)</b>
Other Income	6,345	4.1%	-	-	6,345	100.0%	10	0.0%	6,335	64,180.9%
Other Expenses	6	0.0%	2,083	1.2%	(2,077)	(99.7%)	798	0.5%	(792)	(99.3%)
<b>NET INCOME/(LOSS)</b>	<b>\$ (69,845)</b>	<b>(44.8%)</b>	<b>\$ (48,361)</b>	<b>(26.7%)</b>	<b>\$ (21,483)</b>	<b>(44.4%)</b>	<b>\$ 58,022</b>	<b>33.9%</b>	<b>\$ (127,867)</b>	<b>(220.4%)</b>

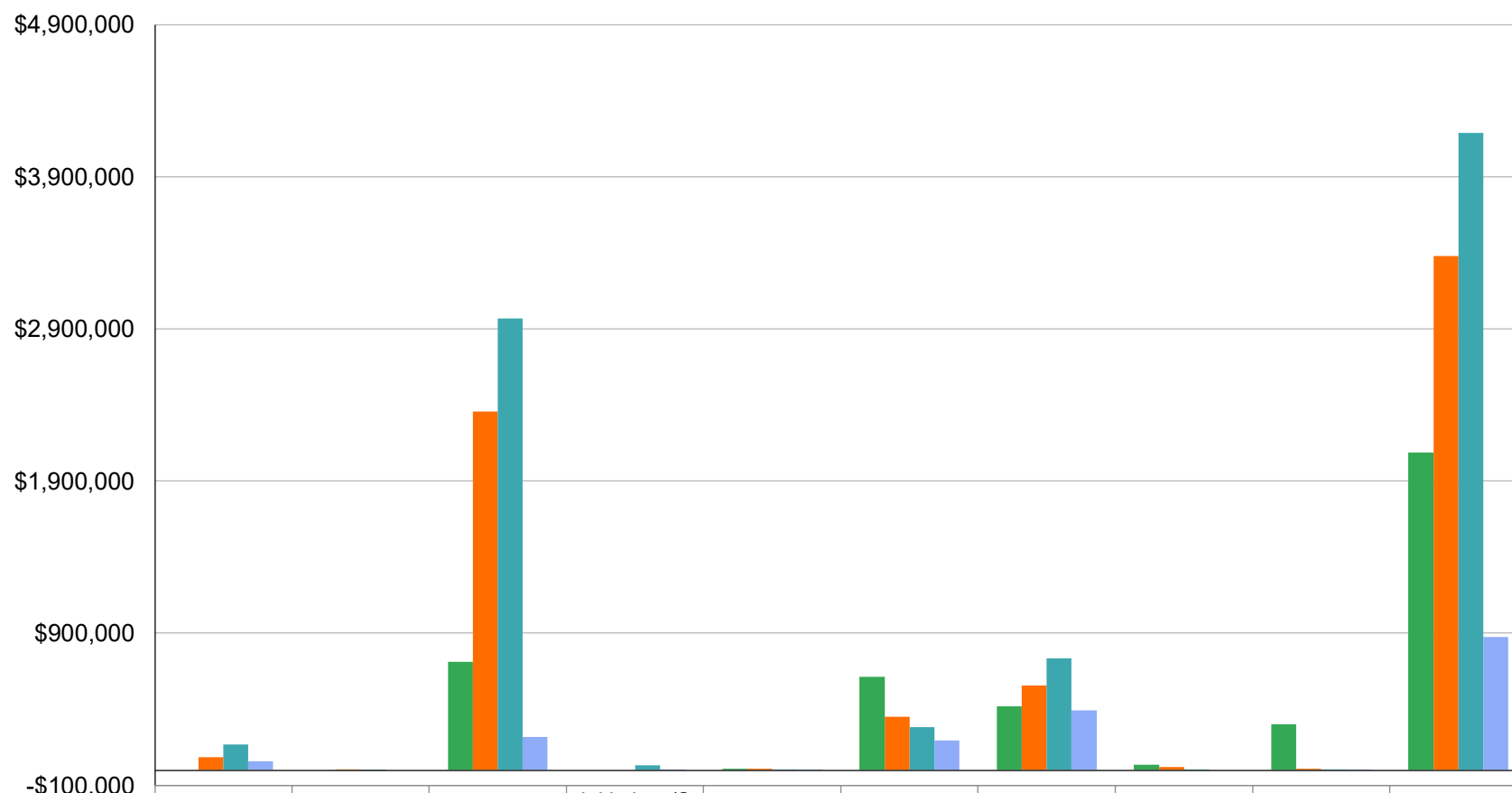


2021-2024 overview

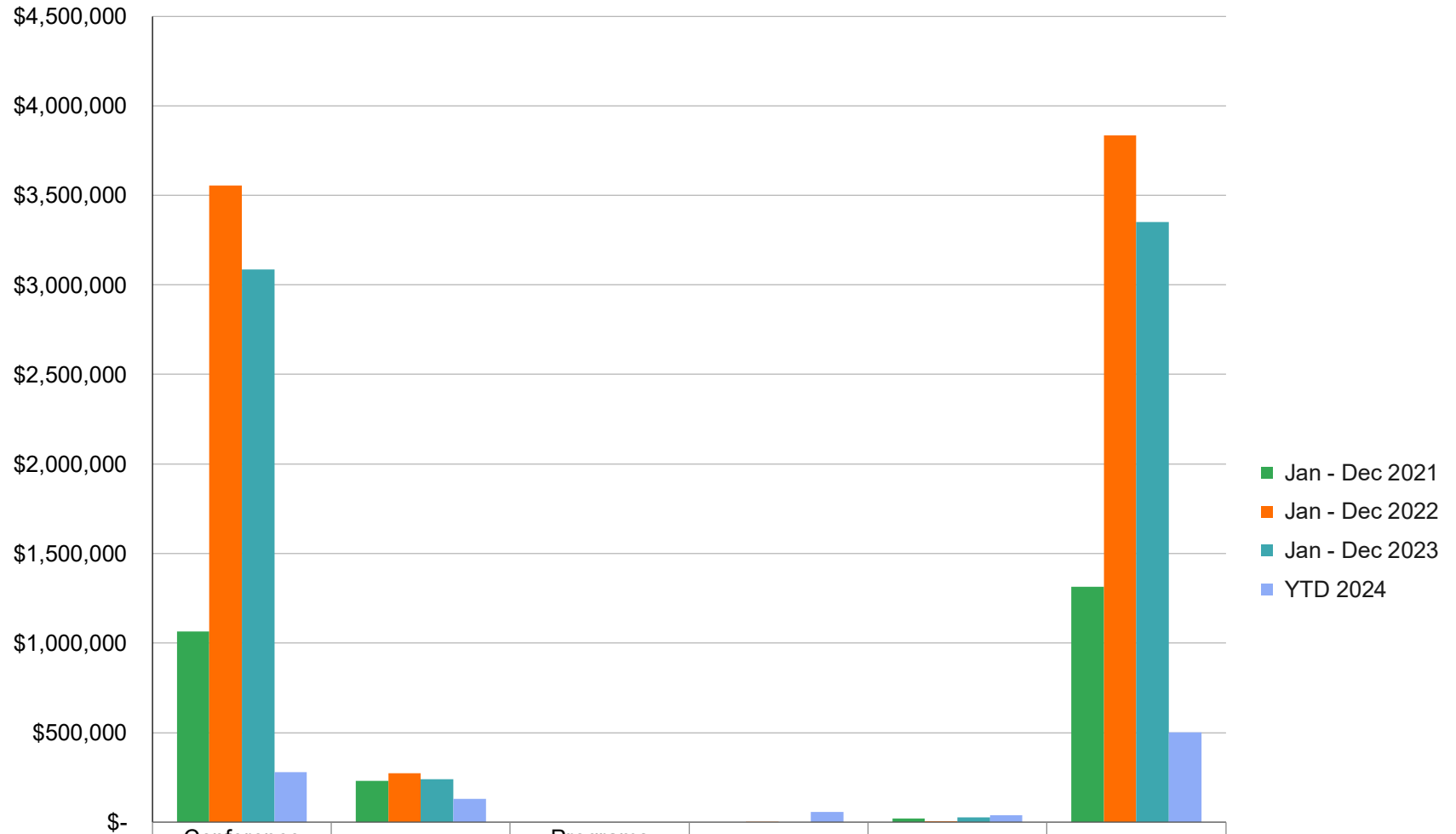


	Total Income	Total Expenses	NET
Jan - Dec 2021	\$1,314,001	\$2,084,859	\$(770,858)
Jan - Dec 2022	\$3,835,725	\$3,377,586	\$458,139
Jan - Dec 2023	\$3,351,562	\$4,187,112	\$(835,549)
YTD 2024	\$502,364	\$873,424	\$(371,060)

Expense overview, 2021, 2022, 2023,2024



Income overview , 2021, 2022, 2023,2024



	Conference Income	Memberships	Programs Income	Services	Other Income	Total Income
Jan - Dec 2021	\$1,065,213	\$229,395	\$-	\$-	\$19,393	\$1,314,001
Jan - Dec 2022	\$3,553,743	\$274,180	\$-	\$2,863	\$4,939	\$3,835,725
Jan - Dec 2023	\$3,086,863	\$238,965	\$-	\$-	\$25,735	\$3,351,562
YTD 2024	\$278,064	\$128,813	\$-	\$56,580	\$38,907	\$502,364

**Agile Alliance**  
**A/P Aging Summary**  
As of June 30, 2024

	<b>Current</b>	<b>1 - 30</b>	<b>31 - 60</b>	<b>61 - 90</b>	<b>91 and over</b>	<b>Total</b>
<b>Anthony Bruno</b>	1,699.00					1,699.00
<b>Brian Button</b>		405.92				405.92
<b>Catering &amp; Events by Simone Franchini</b>		54,006.39				54,006.39
<b>CFO By Design- TX</b>	3,550.00			3,550.00		7,100.00
<b>Diana Larsen{v}</b>	10,000.00					10,000.00
<b>Jennelle Stearns</b>	1,849.00					1,849.00
<b>Jonathan Kern</b>	621.82					621.82
<b>Juan de dios Banda Jara</b>		-3,000.00		0.09		-2,999.91
<b>Mauricio Soares</b>		1,699.00				1,699.00
<b>Melissa Boggs</b>	11,363.45					11,363.45
<b>Michael Neumann</b>		526.74				526.74
<b>NOI Techpark Südtirol / Alto Adige</b>		6,243.42				6,243.42
<b>Rhythm Software, Inc.</b>					0.00	0.00
<b>TOTAL</b>	<b>\$ 29,083.27</b>	<b>\$ 59,881.47</b>	<b>\$ 0.00</b>	<b>\$ 3,550.09</b>	<b>\$ 0.00</b>	<b>\$ 92,514.83</b>