



Agile Alliance
Financial Statements
For the Period Ending September 30th, 2024.

****Unaudited – For Management Use Only****

Index:

Page 1-2	Financial Summary
Page 3-4	Financial Dashboards
Page 5	Balance Sheet
Page 6	Statement of Activities
Page 7	Monthly Statement of Activities
Page 8-10	Financial Overview Graphs 2021-2024
Page 11	Accounts Receivable Aging Report

AGILE ALLIANCE
Summary of Financial Information
September 30th, 2024

Below is a summary of our current financial reports. The detailed financials are attached for your review.

Balance Sheet

Assets – The total cash balance as of September 30, 2024, was \$597,896. This is a \$1,325,240 decrease from the same time last year.

The Accounts Receivable balance at the end of September was \$1,849. This is a \$45,383 decrease from the same time last year.

The Prepaid Expenses balance as of September 30, 2024, was \$34,070. Compared to last year, there is an increase of \$23,745. This includes payments for: Insurance; Conference Expenses; Travel; Software; Sponsorship, and Health Insurance.

Liabilities – The total Liabilities as of September 30, 2024, were \$37,257. This is a \$4,606 decrease from the same time last year.

Net Assets – The current year Change in Net Assets is a loss of \$1,122,762. There is a difference of \$496,477 when compared to last year's loss of \$626,285. Total Net Assets through September 30, 2024, are \$603,576 which is a decrease of \$1,342,271 compared to the same period last year.

Year to Date Statement of Activities

Revenue – Total Revenue is \$2,228,102 through September 30, 2024. This is \$1,081,783 less than budget and \$981,293 less than last year. Total Conference Revenue is \$1,047,173 less than budget, and Membership Revenue is lower than budget by \$30,723. Compared to the same time last year, Conference revenue is \$211,271 lower and Membership revenue is \$30,109 lower.

Expenses – Total expenses are \$3,475,010 through September 30, 2024, which is below budget by \$340,170. The main variances compared to budget are noted below:

- Operational Expenses are \$22,147 higher.
- Software Expenses are \$21,105 higher.
- Board Expenses are \$13,950 higher.
- Conference Expenses are \$348,085 lower.
- Contract Labor are \$46,600 lower.

In comparison to 2023 expenses, there is a \$357,878 decrease. Significant variances from last year are as follows:

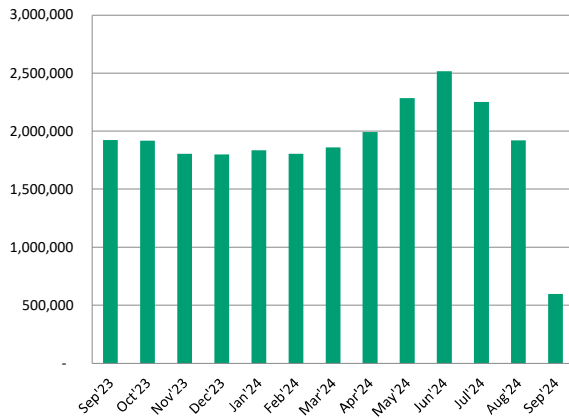
- Personnel expenses are \$27,484 higher.
- Operational Expenses are \$20,083 higher.
- Software expenses are \$19,908 higher.
- Conference Expenses are \$408,225 lower.
- Board Expenses are \$33,130 lower.

Net Income/ (Loss) – The current year net loss is \$1,122,762. This is an increased loss of \$598,720 compared to budget and an increased loss of \$496,477 compared to the net loss of \$626,285 in 2023.

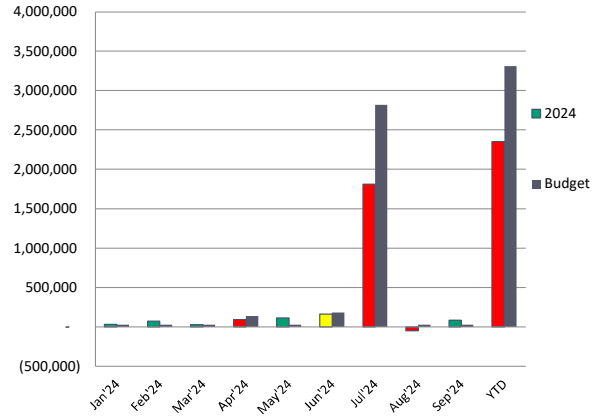
Agile Alliance
Financial Dashboard
For the period ending September 30th, 2024

Color Code	
	Significant Underperformance
	Slight Underperformance
	Good Performance

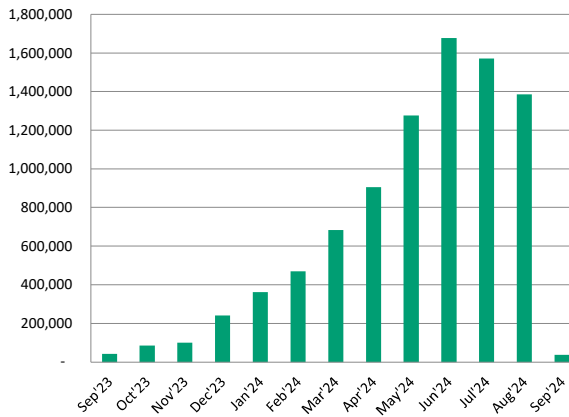
2023/2024 Cash



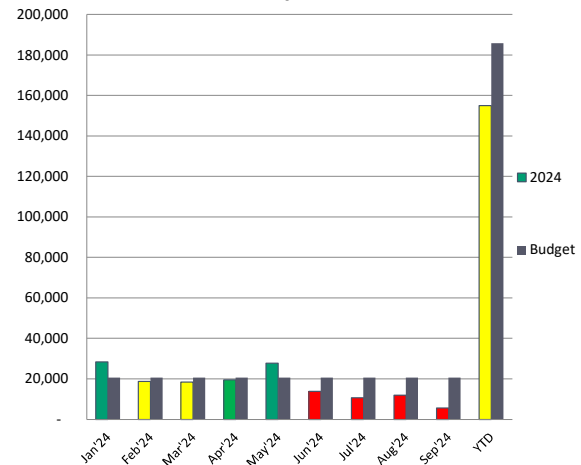
Total Revenue YTD



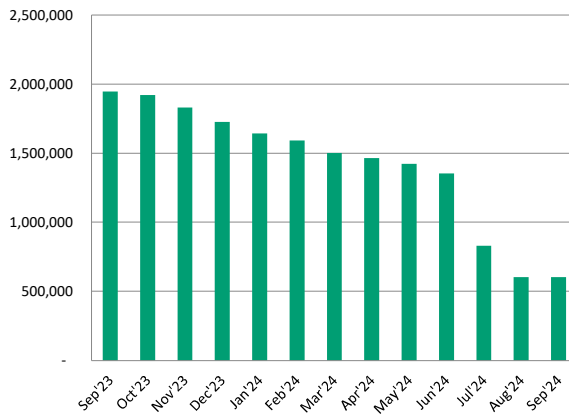
2023/2024 Current Liabilities



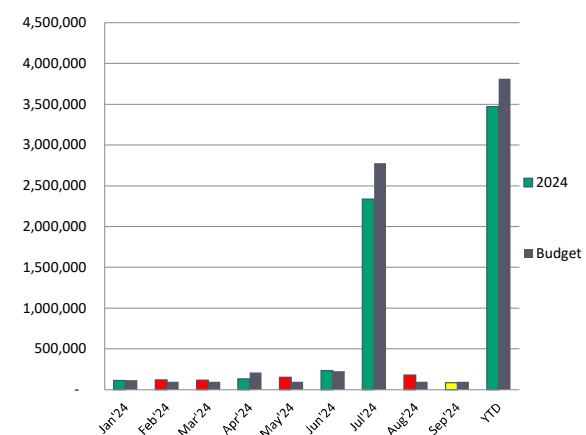
Membership Revenue YTD



2023/2024 Net Assets

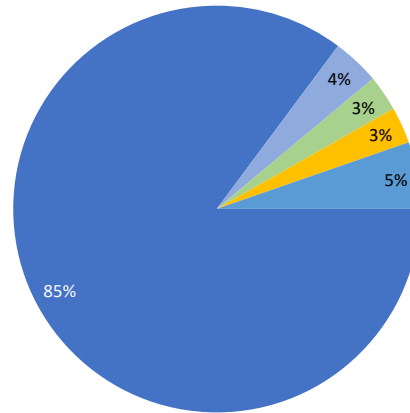


Total Expenses YTD



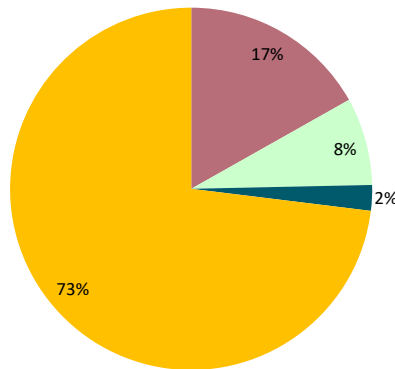
Summary of Revenues

- Conference Income
- Individual Members
- Corporate Members
- Services
- Other Income



Summary of Expenses

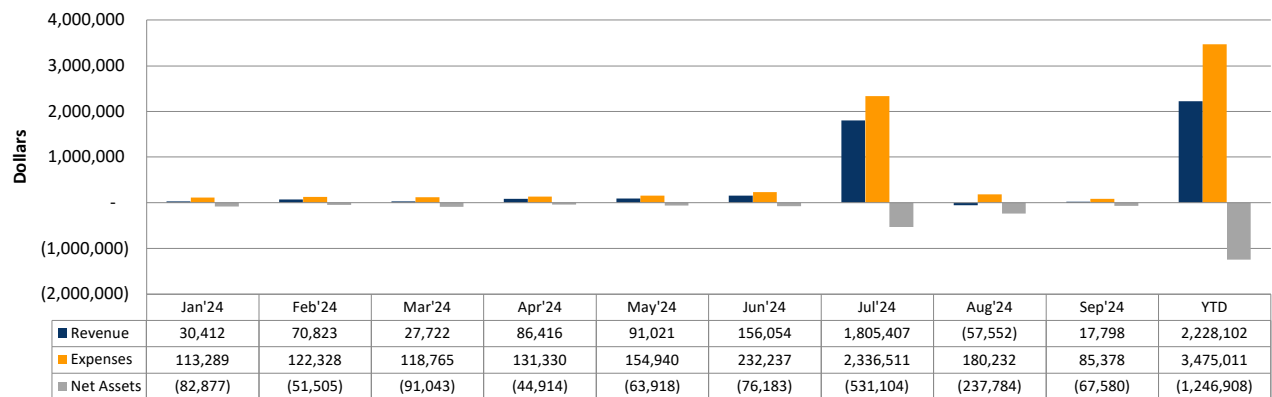
- Personnel Costs
- Overhead Expenses
- Contract Labor
- Conference Expenses



Overhead Expenses:

- Board Expenses 26%
- Software 21%
- Professional Fees 20%
- Web Development & Hosting 9%
- Operational Expenses 8%
- Initiatives 4%
- Miscellaneous Office 3%
- Travel 2%
- Merchant Fees 2%
- Staff Training 2%
- Insurance 1%
- Bad Debts Expense 1%
- Bank Service Charges 1%

YTD Operating Performance



Agile Alliance
Comparative Balance Sheet
For the periods ending September 30th, 2024 and September 30th, 2023

	September 2024 \$	September 2023 \$	Variance Inc/(Dec) \$	Variance Inc/(Dec) %
ASSETS				
CURRENT ASSETS				
Cash				
Everbank CD	-	535,276	(535,276)	(100.0%)
Money Market	68,983	1,200,425	(1,131,442)	(94.3%)
Truist Checking	129,656	163,887	(34,231)	(20.9%)
Brokerage	399,257	-	399,257	100.0%
Bill.com	0	23,547	(23,547)	(100.0%)
Total Cash	597,896	1,923,136	(1,325,240)	(68.9%)
Accounts Receivable	1,849	47,232	(45,383)	(96.1%)
OTHER ASSETS				
Inventory	7,017	7,017	-	-
Prepaid Expenses	34,070	10,326	23,745	230.0%
TOTAL OTHER ASSETS	41,087	17,343	23,745	136.9%
TOTAL ASSETS	\$ 640,832	\$ 1,987,710	\$ (1,346,878)	(67.8%)
LIABILITIES				
CURRENT LIABILITIES				
Accounts Payable	18,290	26,882	(8,592)	(32.0%)
Business Visa				
Company Card	8,243	7,675	568	7.4%
Teresa Foster	4,403	5,088	(685)	(13.5%)
Total Business Visa	12,646	12,763	(117)	(0.9%)
Other Current Liabilities				
Deferred Revenue	6,320	2,218	4,102	184.9%
Total Other Liabilities	6,320	2,218	4,102	184.9%
TOTAL LIABILITIES	37,257	41,863	(4,606)	(11.0%)
NET ASSETS				
Retained Earnings	1,726,338	2,572,132	(845,794)	(32.9%)
Current Year Net Assets	(1,122,762)	(626,285)	(496,477)	(79.3%)
TOTAL NET ASSETS	603,576	1,945,847	(1,342,271)	(69.0%)
TOTAL LIABILITIES & NET ASSETS	\$ 640,832	\$ 1,987,710	\$ (1,346,878)	(67.8%)

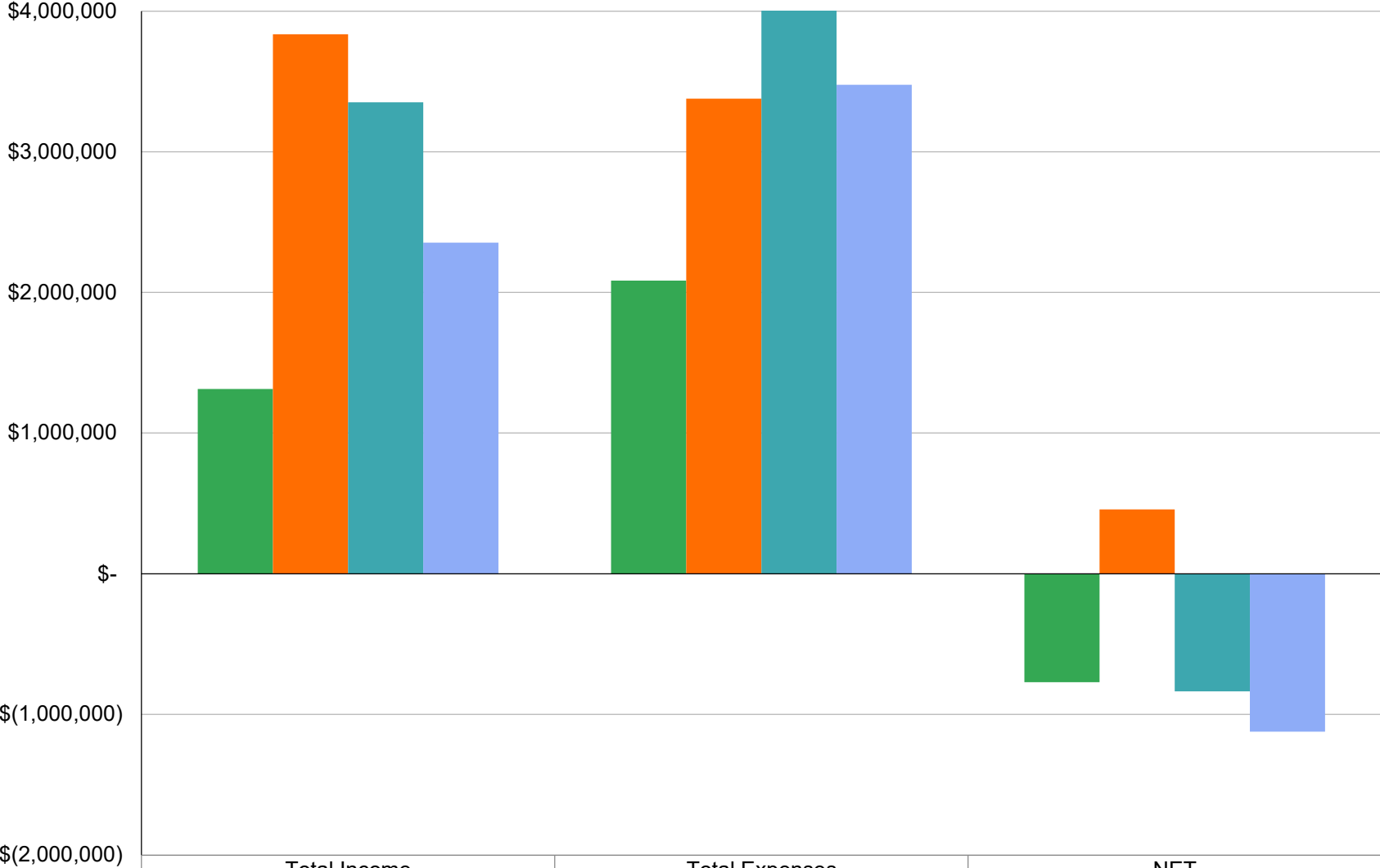
Agile Alliance
Comparative Income Statement
For the periods ending September 30th, 2024 and September 30th, 2023

	September 2024 YTD - ACTUALS		September 2024 YTD - BUDGET		VARIANCE TO BUDGET		September 2023 YTD - ACTUALS		Sep '24 TO Sep '23 ACTUALS VARIANCE	
	\$	%	\$	%	\$	%	\$	%	\$	%
REVENUES & OTHER SUPPORT:										
Conference Income	-	-	2,160,061	65.3%	(2,160,061)	(100.0%)	2,067,774	64.4%	(2,067,774)	(100.0%)
Attendees	-	-	4,000	0.1%	1,562,695	39,067.4%	146,385	4.6%	1,420,310	970.3%
Registrations	1,566,695	70.3%	-	-	379	100.0%	-	-	379	100.0%
Miscellaneous Conference	379	0.0%	-	-	-	-	-	-	-	-
Sponsorships	435,814	19.6%	886,000	26.8%	(450,186)	(50.8%)	-	-	435,814	100.0%
Total Conference Income	2,002,888	89.9%	3,050,061	92.2%	(1,047,173)	(34.3%)	2,214,159	69.0%	(211,271)	(9.5%)
Program Income	-	-	-	-	-	-	-	-	-	-
Agile virtual Events	-	-	3,752	0.1%	(3,752)	(100.0%)	-	-	-	-
Registrations	-	-	3,752	0.1%	(3,752)	(100.0%)	-	-	-	-
Sponsorships	-	-	-	-	-	-	-	-	-	-
Total Program Income	-	-	7,504	0.2%	(7,504)	(100.0%)	-	-	-	-
Memberships	-	-	-	-	-	-	-	-	-	-
Corporate	66,977	3.0%	88,083	2.7%	(21,106)	(24.0%)	82,470	2.6%	(15,493)	(18.8%)
Individual	88,123	4.0%	97,740	3.0%	(9,617)	(9.8%)	102,739	3.2%	(14,616)	(14.2%)
Total Memberships	155,100	7.0%	185,823	5.6%	(30,723)	(16.5%)	185,209	5.8%	(30,109)	(16.3%)
Services	67,893	3.0%	-	-	67,893	100.0%	41,959	1.3%	25,934	61.8%
Charitable Donations	1,217	0.1%	-	-	1,217	100.0%	-	-	1,217	100.0%
Miscellaneous Income	1,004	0.0%	66,497	2.0%	(65,493)	(98.5%)	768,068	23.9%	(767,065)	(99.9%)
TOTAL REVENUE	2,228,102	100.0%	3,309,885	100.0%	(1,081,783)	(32.7%)	3,209,395	100.0%	(981,293)	(30.6%)
PROGRAM EXPENSES:										
Personnel Expenses	-	-	465,003	14.0%	(10,567)	(2.3%)	438,912	13.7%	15,524	3.5%
Salaries/Bonuses	454,436	20.4%	63,747	1.9%	4,040	6.3%	76,906	2.4%	(9,119)	(11.9%)
Health Insurance	67,787	3.0%	7,497	0.2%	1,401	18.7%	3,637	0.1%	5,261	144.7%
Processing Charges	8,898	0.4%	36,747	1.1%	14,722	40.1%	34,820	1.1%	16,649	47.8%
Payroll Taxes	51,469	2.3%	1,503	0.0%	1,029	68.5%	3,363	0.1%	(832)	(24.7%)
Worker's Compensation	2,532	0.1%	-	-	-	-	-	-	-	-
Sub-total Personnel Expenses	585,122	26.3%	574,497	17.4%	10,625	1.9%	557,638	17.4%	27,484	4.9%
Conference Expenses	-	-	215,000	6.5%	(26,247)	(12.2%)	213,070	6.6%	(24,318)	(11.4%)
Agile Alliance Management	188,753	8.5%	16,380	0.5%	(12,467)	(76.1%)	8,424	0.3%	(4,511)	(53.6%)
Art/Design	3,913	0.2%	2,625	0.1%	10,747	409.4%	3,273	0.1%	10,099	308.5%
Committee Expenses	13,372	0.6%	47,000	1.4%	(1,688)	(3.6%)	39,961	1.2%	5,351	13.4%
Committee Honoraria	45,312	2.0%	-	-	3,726	100.0%	-	-	3,726	100.0%
Conference Planner	3,726	0.2%	-	-	30,036	100.0%	15,357	0.5%	14,679	95.6%
Conference Planning & Material	30,036	1.3%	36,000	1.1%	(15,762)	(43.8%)	29,357	0.9%	(9,119)	(31.1%)
Decorating	20,238	0.9%	45,000	1.4%	(25,629)	(57.0%)	1,000	0.0%	18,371	1,837.1%
Entertainment	19,371	0.9%	48,382	1.5%	334,169	690.7%	354,060	11.0%	28,491	8.0%
Facility & Equipment	382,551	17.2%	489,000	14.8%	(455,306)	(93.1%)	157,733	4.9%	(124,039)	(78.6%)
Facility & Equipment/Internet	33,694	1.5%	1,300,787	39.3%	(22,302)	(1.7%)	1,684,434	52.5%	(405,949)	(24.1%)
Food & Beverage	1,278,485	57.4%	208,960	6.3%	(117,014)	(56.0%)	6,200	0.2%	85,746	1,383.0%
Honoraria	91,946	4.1%	10,000	0.3%	(10,000)	(100.0%)	-	-	-	-
Legal	-	-	30,000	0.9%	(6,912)	(23.0%)	7,345	0.2%	15,744	214.4%
Marketing/Promotion	23,088	1.0%	51,000	1.5%	39,673	77.8%	37,848	1.2%	52,825	139.6%
Conference Travel	90,673	4.1%	54,000	1.6%	(4,604)	(8.5%)	82,689	2.6%	(33,293)	(40.3%)
Total Conference Merchant Fees	49,396	2.2%	15,900	0.5%	(4,241)	(26.7%)	16,353	0.5%	(4,694)	(28.7%)
Platform Software	11,659	0.5%	-	-	-	-	81,663	2.5%	(81,663)	(100.0%)
Miscellaneous - Chili/XP	-	-	50,000	1.5%	(22,943)	(45.9%)	1,006	0.0%	26,051	2,589.9%
Miscellaneous	27,057	1.2%	27,900	0.8%	(14,163)	(50.8%)	-	-	13,737	100.0%
Printing/Reproduction	13,737	0.6%	-	-	432	100.0%	-	-	432	100.0%
Onsite Labor	432	0.0%	-	-	(6,587)	(47.0%)	5,965	0.2%	1,471	24.7%
Publishing	7,436	0.3%	-	-	527	100.0%	-	-	527	100.0%
Registration	527	0.0%	-	-	6,062	100.0%	-	-	6,062	100.0%
Conference Social Media	6,062	0.3%	-	-	-	-	25,000	0.8%	(25,000)	(100.0%)
Sponsor Expense	-	-	11,500	0.3%	(6,009)	(52.2%)	-	-	5,491	100.0%
Supplies	5,491	0.2%	186,308	5.6%	(71,124)	(38.2%)	131,395	4.1%	(16,211)	(12.3%)
Speaker Expenses	115,184	5.2%	-	-	66,875	100.0%	-	-	66,875	100.0%
Keynote Speaker Expenses	66,875	3.0%	10,000	0.3%	(5,550)	(55.5%)	19,581	0.6%	(15,131)	(77.3%)
Video	4,450	0.2%	17,612	0.5%	(11,784)	(66.9%)	25,803	0.8%	(19,975)	(77.4%)
SWAG	5,828	0.3%	2,887,377	87.2%	(348,085)	(12.1%)	2,947,517	91.8%	(408,225)	(13.9%)
Total Conference Expenses	2,539,292	114.0%	2,887,377	87.2%	(348,085)	(12.1%)	2,947,517	91.8%	(408,225)	(13.9%)
Bank Service Charges	1,401	0.1%	1,125	0.0%	276	24.5%	1,473	0.0%	(72)	(4.9%)
Business Development	-	-	-	-	-	-	(4,588)	(0.1%)	4,588	100.0%
Operational Expenses	22,147	1.0%	-	-	22,147	100.0%	2,064	0.1%	20,083	972.9%
Merchant Fees	4,941	0.2%	5,814	0.2%	(873)	(15.0%)	4,637	0.1%	304	6.5%
Equipment and Repair	-	-	1,125	0.0%	(1,125)	(100.0%)	1,803	0.1%	(1,803)	(100.0%)
Insurance	3,330	0.1%	2,997	0.1%	333	11.1%	3,107	0.1%	223	7.2%
Initiatives	10,730	0.5%	22,500	0.7%	(11,770)	(52.3%)	23,090	0.7%	(12,360)	(53.5%)
Marketing	-	-	-	-	-	-	519	0.0%	(519)	(100.0%)
Meals & Entertainment	200	0.0%	-	-	200	100.0%	93	0.0%	107	114.8%
Programs Expenses	-	-	-	-	-	-	4,600	0.1%	(4,600)	(100.0%)
Miscellaneous Office	9,216	0.4%	3,754	0.1%	5,462	145.5%	3,597	0.1%	5,619	156.2%
Postage and Delivery	473	0.0%	747	0.0%	(274)	(36.7%)	538	0.0%	(66)	(12.2%)
Professional Fees	54,237	2.4%	42,372	1.3%	11,865	28.0%	45,097	1.4%	9,140	20.3%
Bad Debts Expense	2,165	0.1%	-	-	2,165	100.0%	-	-	2,165	100.0%
Board Expenses	70,575	3.2%	56,625	1.7%	13,950	24.6%	103,706	3.2%	(33,130)	(31.9%)
Software	58,608	2.6%	37,503	1.1%	21,105	56.3%	38,700	1.2%	19,908	51.4%
Staff Training	4,213	0.2%	5,247	0.2%	(1,035)	(19.7%)	2,267	0.1%	1,946	85.8%
Travel Expense	4,734	0.2%	2,997	0.1%	1,737	58.0%	525	0.0%	4,209	801.7%
Web development & Hosting	23,976	1.1%	44,249	1.3%	(20,273)	(45.8%)	18,092	0.6%	5,885	32.5%
Contract Labor	-	-	-	-	-	-	-	-	-	-
Administrative Support	12,950	0.6%	13,750	0.4%	(800)	(5.8%)	12,000	0.4%	950	7.9%
Initiative Support	-	-	9,000	0.3%	(9,000)	(100.0%)	(8,000)	(0.2%)	8,000	100.0%
Management Services	38,000	1.7%	54,000	1.6%	(16,000)	(29.6%)	50,197	1.6%	(12,197)	(24.3%)
Miscellaneous General	5,300	0.2%	-	-	5,300	100.0%	332	0.0%	4,968	1,496.7%
Membership Engagement	-	-	27,000	0.8%	(27,000)	(100.0%)	-	-	-	-
Website	23,400	1.1%	22,500	0.7%	900	4.0%	23,884	0.7%	(484)	(2.0%)
Total Contract Labor	79,650	3.6%	126,250	3.8%	(46,600)	(36.9%)	78,413	2.4%	1,237	1.6%
TOTAL PROGRAM EXPENSES	3,475,010	156.0%	3,815,179	115.3%	(340,170)	(8.9%)	3,832,888	119.4%	(357,878)	(9.3%)
NET OPERATING INCOME/(LOSS)	(1,246,908)	(56.0%)	(505,294)	(15.3%)	(741,613)	(146.8%)	(623,493)	(19.4%)	(623,416)	(100.0%)
Other Income	125,298	5.6%	-	-	125,298	100.0%	151	0.0%	125,147	82,627.0%
Other Expenses	1,152	0.1%	18,747	0.6%	(17,595)	(93.9%)	2,944	0.1%	(1,792)	(60.9%)
NET INCOME/(LOSS)	\$ (1,122,762)	(50.4%)	\$ (524,041)	(15.8%)	\$ (598,720)	(114.3%)	\$ (626,285)	(19.5%)	\$ (496,477)	(79.3%)

Agile Alliance
Monthly Comparative Income Statement
For the months ending September 30th,2024 and September 30th,2023

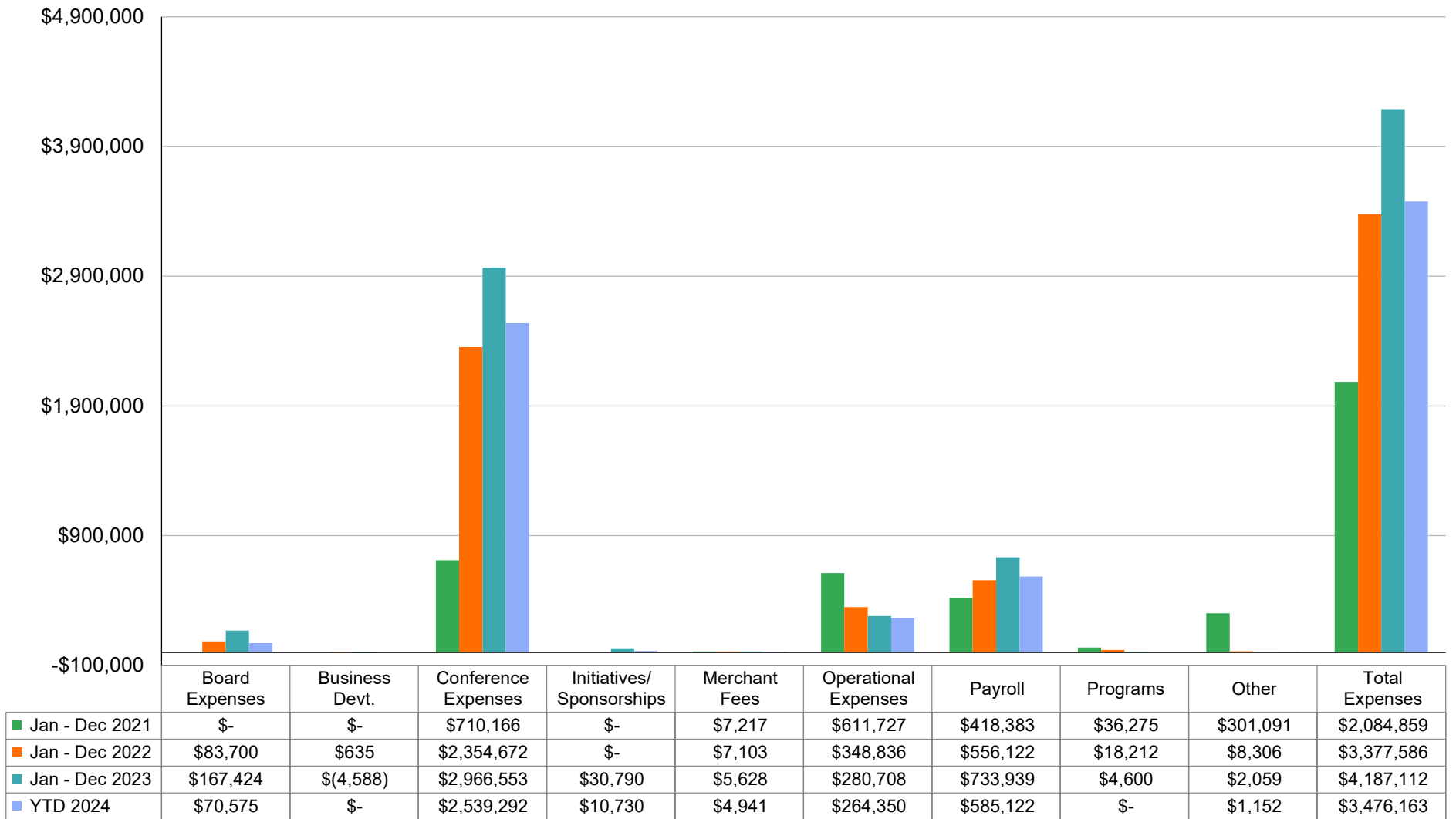
	September 2024 MONTH ONLY-ACTUALS		September 2024 MONTH ONLY - BUDGET		VARIANCE TO BUDGET		September 2023 MONTH ONLY-ACTUALS		Sep '24 TO Sep '23 ACTUALS VARIANCE	
	\$	%	\$	%	\$	%	\$	%	\$	%
REVENUES & OTHER SUPPORT:										
Conference Income										
Attendees	-	-	-	-	-	-	(85,517)	(588.2%)	85,517	100.0%
Registrations	2,083	11.7%	-	-	2,083	100.0%	19,977	137.4%	(17,894)	(89.6%)
Miscellaneous Conference	99	0.6%	-	-	99	100.0%	-	-	99	100.0%
Sponsorships	10,000	56.2%	-	-	10,000	100.0%	-	-	10,000	100.0%
Total Conference Income	12,182	68.4%	-	-	12,182	100.0%	(65,540)	(450.8%)	77,723	118.6%
Program Income	-	-								
Agile virtual Events										
Registrations	-	-	416	1.4%	(416)	(100.0%)	-	-	-	-
Sponsorships	-	-	416	1.4%	(416)	(100.0%)	-	-	-	-
Total Program Income	-	-	832	2.9%	(832)	(100.0%)	-	-	-	-
Memberships										
Corporate	1,398	7.9%	9,787	34.0%	(8,389)	(85.7%)	9,100	62.6%	(7,702)	(84.6%)
Individual	4,213	23.7%	10,860	37.7%	(6,647)	(61.2%)	5,439	37.4%	(1,226)	(22.5%)
Total Memberships	5,611	31.5%	20,647	71.7%	(15,036)	(72.8%)	14,539	100.0%	(8,928)	(61.4%)
Charitable Donations	5	0.0%	-	-	5	100.0%	-	-	5	100.0%
Miscellaneous Income	-	-	7,333	25.5%	(7,333)	(100.0%)	65,540	450.8%	(65,540)	(100.0%)
TOTAL REVENUE	17,798	100.0%	28,812	100.0%	(11,014)	(38.2%)	14,539	100.0%	3,259	22.4%
PROGRAM EXPENSES:										
Personnel Expenses										
Salaries/Bonuses	48,244	271.1%	51,667	179.3%	(3,423)	(6.6%)	50,883	350.0%	(2,640)	(5.2%)
Health Insurance	7,541	42.4%	7,083	24.6%	458	6.5%	13,046	89.7%	(5,505)	(42.2%)
Processing Charges	3,093	17.4%	833	2.9%	2,260	271.3%	270	1.9%	2,823	1,044.6%
Payroll Taxes	3,934	22.1%	4,083	14.2%	(149)	(3.7%)	3,894	26.8%	39	1.0%
Worker's Compensation	76	0.4%	167	0.6%	(91)	(54.7%)	-	-	76	100.0%
Sub-total Personnel Expenses	62,887	353.3%	63,833	221.6%	(946)	(1.5%)	68,094	468.4%	(5,207)	(7.6%)
Conference Expenses										
Agile Alliance Management	-	-	-	-	-	-	106,485	732.4%	(106,485)	(100.0%)
Art/Design	-	-	-	-	-	-	6,571	45.2%	(6,571)	(100.0%)
Committee Expenses	-	-	-	-	-	-	56	0.4%	(56)	(100.0%)
Committee Honoraria	-	-	-	-	-	-	2,500	17.2%	(2,500)	(100.0%)
Conference Planner	-	-	-	-	-	-	(389,571)	(2,679.5%)	389,571	100.0%
Conference Travel	-	-	-	-	-	-	5,066	34.8%	(5,066)	(100.0%)
Facility & Equipment	-	-	-	-	-	-	64,577	444.2%	(64,577)	(100.0%)
Facility & Equipment/Internet	-	-	-	-	-	-	11,740	80.7%	(11,740)	(100.0%)
Food & Beverage	-	-	-	-	-	-	104,227	716.9%	(104,227)	(100.0%)
Honoraria	-	-	-	-	-	-	6,200	42.6%	(6,200)	(100.0%)
Platform Software	1,708	9.6%	-	-	1,708	100.0%	16,125	110.9%	(14,417)	(89.4%)
Total Conference Merchant Fees	1,033	5.8%	-	-	1,033	100.0%	856	5.9%	177	20.7%
Miscellaneous - Chili/XP	-	-	-	-	-	-	81,663	561.7%	(81,663)	(100.0%)
Miscellaneous	1,362	7.7%	-	-	1,362	100.0%	(97,202)	(668.6%)	98,564	101.4%
Keynote Speaker Expenses	3,331	18.7%	-	-	3,331	100.0%	-	-	3,331	100.0%
Speaker Expenses	480	2.7%	-	-	480	100.0%	86,377	594.1%	(85,897)	(99.4%)
Total Conference Expenses	7,914	44.5%	-	-	7,914	100.0%	5,670	39.0%	2,244	39.6%
Bank Service Charges	99	0.6%	125	0.4%	(26)	(20.8%)	56	0.4%	43	76.7%
Merchant Fees	235	1.3%	646	2.2%	(411)	(63.7%)	258	1.8%	(23)	(9.0%)
Equipment and Repair	-	-	125	0.4%	(125)	(100.0%)	-	-	-	-
Insurance	420	2.4%	333	1.2%	87	26.2%	388	2.7%	32	8.2%
Initiatives	-	-	2,500	8.7%	(2,500)	(100.0%)	2,563	17.6%	(2,563)	(100.0%)
Miscellaneous Office	209	1.2%	417	1.4%	(208)	(49.9%)	127	0.9%	82	64.5%
Postage and Delivery	72	0.4%	83	0.3%	(11)	(13.8%)	-	-	72	100.0%
Professional Fees	3,550	19.9%	4,708	16.3%	(1,158)	(24.6%)	2,684	18.5%	866	32.3%
Board Expenses	2,057	11.6%	-	-	2,057	100.0%	4,549	31.3%	(2,492)	(54.8%)
Software	5,272	29.6%	4,167	14.5%	1,105	26.5%	1,473	10.1%	3,799	258.0%
Staff Training	-	-	583	2.0%	(583)	(100.0%)	-	-	-	-
Travel Expense	-	-	333	1.2%	(333)	(100.0%)	-	-	-	-
Web development & Hosting	2,664	15.0%	4,917	17.1%	(2,253)	(45.8%)	(12,778)	(87.9%)	15,442	120.8%
Contract Labor										
Administrative Support	-	-	1,250	4.3%	(1,250)	(100.0%)	12,000	82.5%	(12,000)	(100.0%)
Initiative Support	-	-	1,000	3.5%	(1,000)	(100.0%)	(12,000)	(82.5%)	12,000	100.0%
Management Services	-	-	6,000	20.8%	(6,000)	(100.0%)	2,197	15.1%	(2,197)	(100.0%)
Membership Engagement	-	-	3,000	10.4%	(3,000)	(100.0%)	-	-	-	-
Website	-	-	2,500	8.7%	(2,500)	(100.0%)	16,402	112.8%	(16,402)	(100.0%)
Total Contract Labor	-	-	13,750	47.7%	(13,750)	(100.0%)	18,599	127.9%	(18,599)	(100.0%)
TOTAL PROGRAM EXPENSES	85,378	479.7%	96,520	335.0%	(11,141)	(11.5%)	91,684	630.6%	(6,306)	(6.9%)
NET OPERATING INCOME/(LOSS)	(67,580)	(379.7%)	(67,708)	(235.0%)	127	0.2%	(77,145)	(530.6%)	9,565	12.4%
Other Income	69,664	391.4%	-	-	69,664	100.0%	10	0.1%	69,654	705,713.5%
Other Expenses	305	1.7%	2,083	7.2%	(1,778)	(85.4%)	(265)	(1.8%)	570	215.3%
NET INCOME/(LOSS)	\$ 1,779	10.0%	\$ (69,791)	(242.2%)	\$ 71,569	102.5%	\$ (76,870)	(528.7%)	\$ 78,649	102.3%

2021-2024 overview

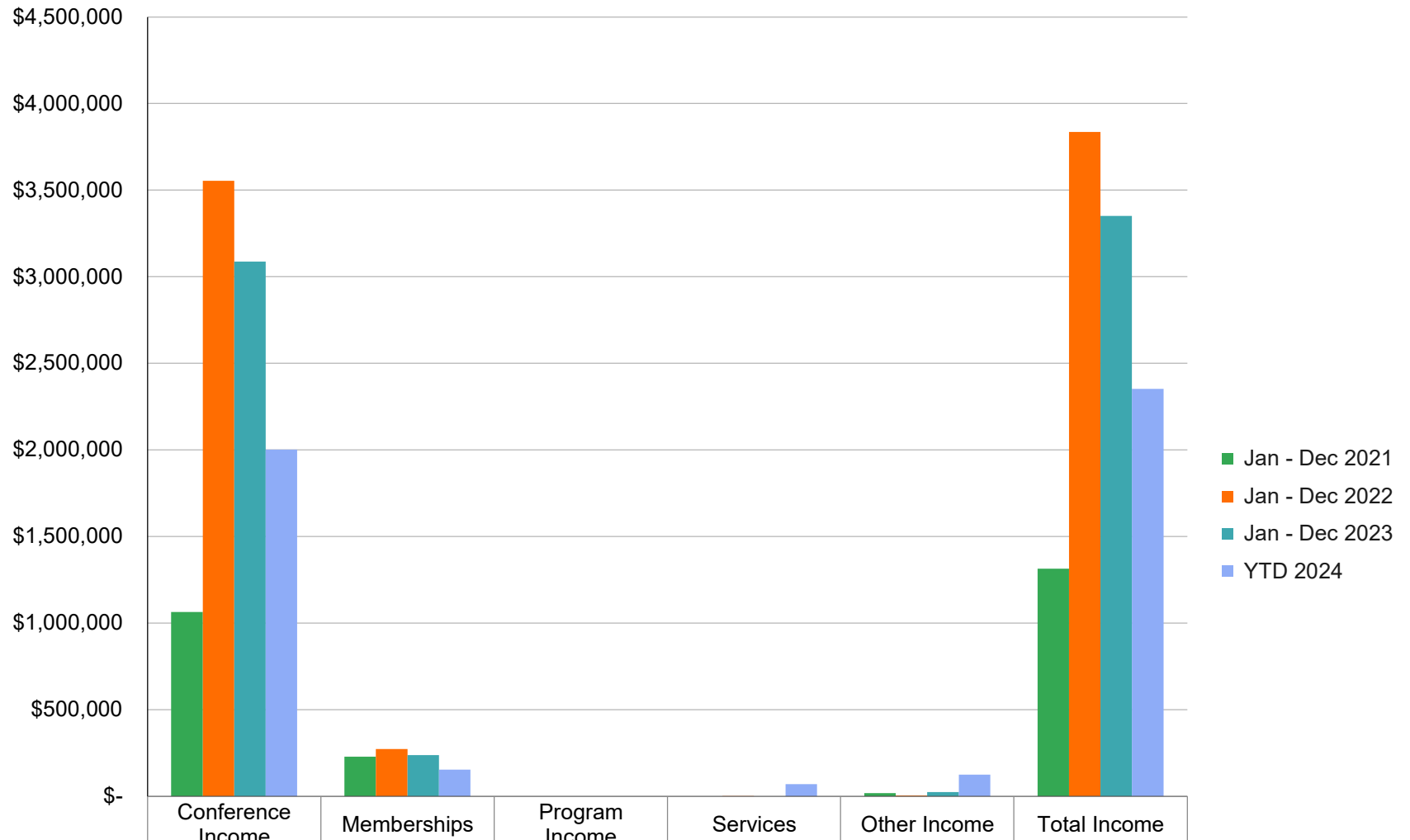


	Total Income	Total Expenses	NET
Jan - Dec 2021	\$1,314,001	\$2,084,859	\$(770,858)
Jan - Dec 2022	\$3,835,725	\$3,377,586	\$458,139
Jan - Dec 2023	\$3,351,562	\$4,187,112	\$(835,549)
YTD 2024	\$2,353,400	\$3,476,163	\$(1,122,762)

Expense overview 2021, 2022, 2023, 2024



Income overview 2021, 2022, 2023, 2024



	Conference Income	Memberships	Program Income	Services	Other Income	Total Income
Jan - Dec 2021	\$1,065,213	\$229,395	\$-	\$-	\$19,393	\$1,314,001
Jan - Dec 2022	\$3,553,743	\$274,180	\$-	\$2,863	\$4,939	\$3,835,725
Jan - Dec 2023	\$3,086,863	\$238,965	\$-	\$-	\$25,735	\$3,351,562
YTD 2024	\$2,002,888	\$155,100	\$-	\$70,114	\$125,298	\$2,353,400

Agile Alliance
A/R Aging Summary
As of September 30, 2024

	Current		1 - 30		31 - 60		61 - 90		91 and over	Total
CA Inc.							1,849.00			1,849.00
TOTAL	\$	0.00	\$	0.00	\$	0.00	\$	1,849.00	\$ 0.00	\$ 1,849.00